

1. WHAT ARE ESSENTIAL OILS?

- Naturally occurring volatile aromatic compounds
- Found in the seeds, bark, stems, roots, flowers, and other parts of plants
- Protect plants against environmental threats and provide beneficial properties
- Highly concentrated when distilled for purity, potency, and efficacy
- Used historically for food preparation, beauty treatment, and health-care practices



🔥 WILD ORANGE

- Cleanse and purify your home environment
- Add to water for a burst of flavor
- Diffuse to uplift mood



🔥 FRANKINCENSE

- Promotes cellular health and DNA integrity
- Supports healthy function of the nervous system
- Reduces appearance of skin imperfections

2. WHY dōTERRA ESSENTIAL OILS?

CPTG CERTIFIED PURE THERAPEUTIC GRADE® ESSENTIAL OILS

- Sourced from a global network of growers to ensure the most pure and efficacious essential oils
- Rigorously tested for standards of purity and potency
- Free from fillers or artificial ingredients
- Free of contaminants, pesticides, or chemical residues



EMPOWERING SOLUTIONS

- Provide health-conscious individuals with a safe and natural alternative
- Used for a wide range of emotional and physical wellness applications
- Have few, if any, undesirable side effects when used as directed
- One drop is all that is needed to achieve a powerful benefit



C5-IMPACT SOURCING

- Cultivates partnerships with artisans, small-scale growers, and distilleries
- Organizes growers into cooperatives creating jobs and improving income
- Establishes stable pricing with a trustworthy, long-term buyer
- Empowers growers, families, and communities in impoverished nations



3. HOW DO I USE ESSENTIAL OILS?

A AROMATIC

- Essential oils, when diffused or inhaled, can be very stimulating, calming, or soothing. Diffusing essential oils can also cleanse and purify the air



T TOPICAL

- Essential oils can be safely applied for massage or topical therapy
- Chemical structure enables them to pass through skin for an immediate systemic response



I INTERNAL

- Certain essential oils have a rich culinary history and can be used as dietary supplements for targeted wellness



🔥 dōTERRA BREATHE™

- Maintains clear airways and breathing
- Promotes a restful sleep



🔥 DEEP BLUE® or DEEP BLUE RUB

- Soothes occasional sore muscles and achy joints
- Supports healthy circulation



🔥 dōTERRA ON GUARD®

- Supports healthy immune function
- Gargle with water for mouth rinse

Customizable option available for enrollment orders or Loyalty Reward Program orders

4. HOW DO I ESTABLISH A FOUNDATION FOR OPTIMAL HEALTH?

CHOOSE YOUR SUPPLEMENTS:



OR



dōTERRA® supplements are formulated with potent levels of essential nutrients and powerful metabolic factors for optimal health, energy, and longevity.

CUSTOMIZE WITH:

🔥 MITO2MAX®

- Healthier, long-term alternative to caffeine for increased energy and vitality

💧 DEEP BLUE POLYPHENOL COMPLEX™

- Powerful polyphenols that aid occasional aches and pains and support joint comfort and function



OR

5. HOW DO I IMPROVE MY LIFESTYLE?

LIST YOUR TOP 3 HEALTH GOALS	HOW LONG HAVE YOU HAD THESE GOALS?	WHAT PRODUCTS COULD AID YOU IN REACHING YOUR GOALS?



💧 dōTERRA BALANCE™

- Promotes relaxation
- Evokes feelings of tranquility and balance
- Place on bottom of feet and back of neck to lessen stress

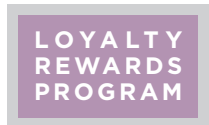
6. HOW DO I PURCHASE dōTERRA ESSENTIAL OILS?

- Purchase at retail prices through a Wellness Advocate
- Purchase at wholesale prices by becoming a dōTERRA member



7. WHAT ARE THE BENEFITS OF BECOMING A dōTERRA MEMBER?

- Wholesale prices 25% below retail
- Member Loyalty Rewards Program
 - Purchase monthly to receive up to 30% of your order back in product points
 - Product points may be redeemed for FREE products



PRODUCT OF THE MONTH CLUB

Place a 125 PV order by the 15th of each month and receive a free product

8. WHAT PATH SHOULD I TAKE WITH dōTERRA?

LIVING THE dōTERRA LIFESTYLE

- Essential oils empower individuals to naturally manage the health of their family
- Essential oils can be personalized based on inclination, sensitivities, and health challenges



SHARING dōTERRA ESSENTIAL OILS

- Individuals who experience dōTERRA are naturally inclined to share with others
- The Share Program rewards individuals with free product who wish to share their experiences



BUILDING A dōTERRA BUSINESS

- Working from home, Wellness Advocates introduce and educate others about dōTERRA products
- By actively working to achieve leadership ranks, individuals can supplement or replace their income

